

**Philosophy:** The study of solving problems related to reality, existence, reason, knowledge, and ethics.

**Philosophical Paradox:** a statement that seems contradictory, but is possibly true. *He who runs the fastest will be beaten in the race.*

**Rhetorical Device:** a writer or speaker's use of certain persuasive techniques to sway the audience to believe in or accept as truth what the speaker is saying.

**Ethical Appeal:** a rhetorical device in which the speaker appeals to the audience's sense of right, justice, and virtue. The speaker appeals to the audience's sense of *ethics* to persuade them to agree with him/her.

**Connotation:** what a word or phrase indirectly refers to. *The word Nazi has a negative connotation and reminds us of ideas like murder, extermination, discrimination, racism, and religious persecution*

**Denotation:** the dictionary definition of a word. *A Nazi is a member of the National Socialist German Workers' Party, founded by Adolf Hitler just before WWII.*

**Pacifism:** the belief that violence of any kind, including war, is unjustifiable. Pacifists believe that disputes should always be settled by peaceful means.

**Charisma:** a strong attractiveness or charm that can inspire devotion in others. Hitler was **charismatic** and certainly inspired the Germans of the 1930s to believe in his cause.

**Prejudice:** hatred or scorn for another race or specific group of people, simply because they belong to that race or group. We get this word from **prejudging** a person without getting to know them, simply due to their association with the group. Prejudice is the way a person **FEELS**.

**Discrimination:** actions against a person or group, based on prejudice. This is usually in the form of neglect, exclusion, verbal mistreatment, or physical violence. Discrimination is the way a person **ACTS**.

**Pogrom:** any violent, large-scale assault on the Jews, intended to be a step in their systematic extermination. Kristallnacht (the Night of Broken Glass in 1938) was a pogrom.